

# SUMMONS ISSUED

FILED  
CLERK  
UNITED STATES DISTRICT COURT  
EASTERN DISTRICT OF NEW YORK

2011 MAR 21 PM 4:31

Leilani Torres

On behalf of herself and all others similarly situated  
Plaintiff

v.

Toback, Bernstein & Reiss LLP

Loraine Campbell

Arthur M. Toback

Brian K. Bernstein

Leonard S. Reiss

John Does 1 – 10

Defendants

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WEINSTEIN, J.  
POHORELSKY, M.J.

## PLAINTIFF'S ORIGINAL COMPLAINT AND JURY DEMAND

Plaintiff LEILANI TORRES, on behalf of herself and all others similarly situated, brings suit against defendants for their violations of the Fair Debt Collection Practices Act, 15 U.S.C. 1692, et seq., (the "FDCPA"), and in support would show as follows.

### A. JURISDICTION AND VENUE

1. The Court has federal question jurisdiction over the lawsuit because the action arises under the Fair Debt Collection Practices Act, 15 U.S.C. 1692, et seq., (FDCPA). Jurisdiction of the Court arises under 28 U.S.C. 1331 in that this dispute involves predominant issues of federal law, the FDCPA. Declaratory relief is available pursuant to 28 U.S.C. 2201 and 2202.
2. Venue in this District is proper because all or a substantial part of the events or omissions giving rise to their claims occurred in Kings County, New York.
3. Plaintiff is an individual who resides in Kings County, New York.
4. Defendant TOBACK, BERNSTEIN & REISS LLP is a limited liability partnership

organized under the laws of the State of New York, with its principle office at 15 West 44th Street, 12th Floor, New York, New York 10036. It may be served by and through the New York Secretary of State, Department of State's office at One Commerce Plaza, 99 Washington Avenue, Albany, NY 12231. The Secretary of State may then forward a copy of the summons and complaint to the address listed with its office, Toback, Bernstein & Reiss, LLP, 500 Fifth Ave., New York, New York, 10110-0095.

5. Defendant Loraine Campbell is a natural person and, on information and belief, a resident of the State of New York. This suit arose out of Ms. Campbell's actions in New York. She may be served at the principal place of business, Toback, Bernstein & Reiss, LLP, 15 West 44th Street, 12th Floor, New York, New York 10036, or wherever she may be found.

6. Defendants Arthur M. Toback, Brian K. Bernstein, and Leonard S. Reiss are natural persons and, on information and belief, a resident of the State of New York. Said persons are partners at Toback, Bernstein & Reiss, LLP. This suit arose out of said persons' actions in New York. They may be served at their principal place of business, Toback, Bernstein & Reiss, LLP, 15 West 44th Street, 12th Floor, New York, New York 10036, or wherever they may be found.

7. All conditions precedent necessary to maintain this action have been performed or have occurred.

## **B. STATEMENT OF FACTS**

8. Plaintiff went to Columbia University and took out a series of small Perkins loans from 1982 to 1986 totaling \$6,200.

9. The Perkins Loan Program (formerly National Direct Student Loans) provides student

loans to students with exceptional financial need.

10. By federal law, the interest rate on Perkins loans is limited to 5 percent, and that term is part of every Perkins loan contract, including those of the plaintiff.

11. All of plaintiff's Perkins loans contracts stated that, if the account was placed for collections, any collection costs must be "reasonable." This language was required by federal law for the period when plaintiff's Perkins loans contracts were entered.

12. All of plaintiff's Perkins loans contracts stated that the reasonable collection costs could not exceed 25 percent of the unpaid principal and interest if the agency seeking to collect was governed by the Fair Debt Collection Practices Act. This language was also required by federal law for the period when plaintiff's Perkins loans contracts were entered.

13. All defendants are debt collectors as that term is defined in the FDCPA.

14. Defendant Toback, Bernstein & Reiss LLP (the "LLP") is a law firm that regularly seeks to collect consumer debts.

15. The LLP has filed hundreds of lawsuits on behalf of Columbia University in the last few years seeking to collect Perkins student loans and alleged unpaid tuition.

16. Arthur M. Toback ("Toback") is an attorney and partner of the LLP. Toback signed documents simulating court papers sent by the LLP to Plaintiff.

17. Loraine Campbell is an individual identified as the "paralegal" for the LLP. Campbell's signature appears on the signed dunning letters sent by the LLP to Plaintiff.

18. Defendants John Does 1 – 10 are individuals working at the LLP other than Campbell

who were involved in the debt collection violations that give rise to this complaint. For example, the initials on the lower left hand section of the collections letters going out under the signature of Campbell suggest the letter was drafted by someone other than Campbell.

19. Each of the partners of the firm, Arthur M. Toback, Brian K. Bernstein and Leonard S. Reiss (collectively, “the partners”) are jointly and severally liable for the debt collection violations of the LLP. The partners made the debt collection attempts directly and indirectly through the LLP. On information and belief, the partners made the decisions that form the basis of this complaint. On information and belief, the partners develop the debt collection operations and policies of the LLP, and exercise control over the operation and management of the collection activities of the LLP. On information and belief the partners exercised supervision and control of Campbell and John Does 1 – 10, and are thus liable for their FDCPA violations.

20. On March 23, 2010 the LLP sent Plaintiff a dunning letter demanding payment. A true and correct copy of the letter is attached as Exhibit A.<sup>1</sup> All exhibits referenced in this complaint are attached and incorporated by reference.

21. The letter was signed by Loraine Campbell as “paralegal” for the firm.

22. The letter stated, “The principal balance due and owing to date is \$12,359.02 plus accrued interest of \$799.26, [for] a total of \$13,158.28. Interest is accruing that the rate of 9% annually, or \$92.69 monthly.”

23. These representations were false, deceptive and misleading.

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<sup>1</sup> All of the written communications from the LLP list plaintiff’s account number, which includes her social security number. Therefore, the account numbers have been redacted from the exhibits attached to this complaint. They are otherwise true and correct copies.

24. The “prior principal balance” claimed was more than *double* the actual principal amount of the loan, \$6,200.

25. On information and belief, the “prior principal balance” rolled in a secret collection fee over 40 percent the actual total unpaid principal and interest.

26. The collection fee secretly rolled into the “prior principal balance” was not incurred by Columbia or the LLP and was unearned, unreasonable, unconscionable, and bore no relationship – reasonable or otherwise – to any damages incurred by Columbia or the LLP for any goods or services provided by Columbia or the LLP for any collection services performed by or on behalf of Columbia or the LLP, either to plaintiff’s account specifically or in aggregate for the entire defaulted student loan portfolio.

27. Attached to the letter of March 23, 2010 was what appeared to be in a pleading a lawsuit of The Trustees of Columbia University in the City of New York v. Leilani M. Torres, Civil Court of New York. The pleading, a supposed stipulation, was signed by Arthur Toback. A true and correct copy of this document is attached as with Exhibit A and is incorporated by reference.

28. The stipulation contains a plethora of misrepresentations, including, without limitation, the following. The stipulation stated that a lawsuit had been filed against Torres, when no such suit was filed. The stipulation stated that interest rate on the loan was 9 percent when it was 5 percent. The stipulation stated if Torres did not make timely monthly payments of \$150, that the LLP could enter judgment by default, and to do so without notice; and would also obtain costs and disbursements, when the LLP was not entitled to such amounts as no suit had in fact been filed. On information and belief, it is the pattern and practice of defendants to send written

communications to consumers that contain the misrepresentations listed in this paragraph.

29. Plaintiff in fact made payments on the account because of the false, deceptive and misleading representations of defendants.

30. The amounts the LLP claimed to be due did not credit all payments plaintiff made on the account.

31. The LLP sent plaintiff monthly billing statements like the statement dated April 1, 2010, attached as Exhibit B. These billing statements were sent regularly for months within a year of the filing of this lawsuit.

32. The April 1, 2010 statement stated “prior principal balance” of “\$12,359.02” when in fact the principal balance of all of the loans together was just \$6,200. The statement stated an “accrued interest” of \$949.26 at a 9 percent rate of interest, when in fact, under the terms of the contract and under federal law, the rate is 5 percent.

33. Each collecting letter and billing statement defendants sent to plaintiff as to the “principal balance” rolled in a hidden collection fee that was no less than 40 percent greater than even the inflated interest at 9 percent, plus the actual \$6,200 principal amount of the combined loans.

34. Each monthly billing statement the LLP sent demanded payment, but failed to include the disclosures required by 15 U.S.C. 1692e(11) that the communication is from a debt collector.

35. On May 19, 2010 the LLP sent plaintiff a collections letter (Exhibit C), signed by Campbell, stating:

If we fail to receive your check in the sum of \$150 within ten days, ***judgment will be entered.*** In that event you will be liable for additional interest, costs and disbursements. The entry of judgment will be of public record and available to credit reporting agencies.

(emphasis added)

36. As the LLP had never filed suit, their threat to enter judgment within 10 days is a threat to take an action which they could not under law.

37. On information and belief, it is the pattern and practice of defendants to represent to consumers that they have filed suit when they have not; to threaten to enter judgment when they have not filed suit; or to enter judgment or take other actions within a certain number of days when they are prohibited by law from doing so within the time period threatened.

38. On May 20, 2010 (Exhibit D) and several times thereafter, the LLP sent plaintiff collection letters signed by Campbell stating, "If we fail to receive your check in the sum of \$150 within ten days, we will be forced to pursue other efforts."

39. In fact, no "other" collection attempts were made or, on information and belief, intended. The LLP simply sent the same collection letters.

40. It is the pattern and practice of the LLP to send out collection letters demanding a sum certain within a certain number of days with the threat that "other" collection efforts "will be" pursued when in fact no other collection methods are pursued or intended to be pursued.

41. It is the purpose of the LLP to send these letters to intimidate consumers to make immediate payments on alleged debts.

42. On July 30, 2010, the LLP sent plaintiff a collections letter (Exhibit E) under the signature of Campbell stating, "If we do not receive your good check for \$600...on or before August 5, 2010 Suit will be instituted."

43. This is a false threat of litigation.

44. The LLP did not file suit and, on information belief, had no intention of filing suit.

45. On information and belief, it is the pattern and practice of the LLP to threaten to file suit with no intention of doing so for the purpose of intimidating consumers into paying alleged debts.

46. After repeated demands for an accounting of the alleged debt, the LLP sent to plaintiff, through her attorney Ahmad Keshavarz, the letter dated January 10, 2011 (Exhibit F).

47. For the first time, the LLP disclosed the hidden 40 percent collection fee it had been rolling into what it labeled as the “principal balance” in collection letters directly to plaintiff.

48. For the first time, the LLP represented the interest rate at 5 percent, the rate required by federal law and expressly provided for in the loan contract, instead of the inflated 9 percent interest rate previously claimed.

49. Even with the 40 percent collection fee, the “total due” amount according to the January 10, 2011 accounting was \$7,568.50. In contrast, \$13,910.18 was the total due according to the billing statement sent just 9 days earlier directly to the plaintiff. The January 1, 2011 statement (Exhibit G), stated an amount due that was 83 percent greater because it was based on the false assumption the debt was growing at a 9 percent rather than a 5 percent interest rate.

50. No doubt the LLP was in a rush to tell Ms. Torres directly how much of a better deal she was getting under their new math because on February 1, 2011 (Exhibit H) the LLP made an end run around Ms. Torres’ counsel and sent to Ms. Torres directly a billing statement, stating an amount due based on a 5 percent rate of interest, and demanding payment of \$1,350.00. In addition to violating New York Disciplinary Rules, the ex parte demand for payment also



violated several provisions of the Fair Debt Collection Practices Act, including 15 U.S.C. 1692b(6) and 1692c(a)(2).

51. On February 25, 2011 (Exhibit I), defendants sent plaintiff, this time through her counsel, a letter demanding payment. In the letter the LLP states that it is entitled to charge plaintiff a 40 percent collection fee because of the “rules and regulations of the Perkins Loan program.” The LLP makes specific reference to 34 CFR 674.47, although the LLP apparently meant to refer to 34 CFR § 674.45.

52. Assuming, arguendo, 34 CFR § 674.45, which was enacted in 1987, controlled on the Perkins loans plaintiff took out from 1983 – 1986, the LLP still had no right to roll in a hidden of 40 percent into the “principal balance.”

53. Rather, any collection cost must still be a “reasonable” cost that was “incurred,” and “shall” be based on either the “actual costs incurred” with regarding to the individual borrower’s loan, or the “average costs incurred” for similar actions taken to collect loans in similar stages of delinquency. 34 CFR § 674.459(e)(2) & (3).

54. However, the hidden 40 percent collection fee sought by defendants was greater than the “actual cost” Columbia incurred in attempting to collect on Ms. Torres’ individual loans.

55. The hidden 40 percent collection fee sought by defendants was also greater than the “average costs” Columbia incurred for similar collection efforts similar in the similar stages of delinquency.

56. The LLP is a debt collector that is required to be licensed by the New York City Department of Consumer Affairs, pursuant to NYCAC § 20-490. However, the LLP refuses to

comply with the licensing requirement, a condition precedent to being able to legally collect an alleged consumer debt from a New York City resident.

57. The LLP does not now have, has never had, and has never applied for a license. The LLP's refusal to obtain licensing harms New York City consumers, including Plaintiff. The licensing requirement forces debt collectors to disclose whether any of the individual shareholders or officers have been convicted of a crime; and to disclose whether they are currently subject to a lawsuit, have had judgments rendered against them or have outstanding unpaid judgments.

58. The LLP would also be required to disclose to all consumers that they are regulated by the NYC Department of Consumer Affairs, and to disclose their license number. This would at least disclose that the consumer could complain to a specific department for the debt collection violations of the LLP.

59. Obviously, the licensing process would help flag rogue, abusive debt collectors who have repeatedly violated the FDCPA. The LLP's willful refusal to be licensed is an attempt to reduce the ability to be held accountable for their FDCPA violations, to be screened out if they have repeatedly violated the FDCPA, and thus to attempt to gain an unfair competitive advantage over its legitimate debt collection competitors. The FDCPA regarding the failure to be licensed is brought solely against the LLP, and not against the other defendants.

### **C. Class Action Allegations**

60. Under Federal Rule of Civil Procedure 23, a class action is appropriate and preferable in this case because:

- a. Based on the fact that the collection letters at the heart of this litigation are mass-mailed form letters, the classes are so numerous that joinder of all members is impractical.
- b. There are questions of law and fact common to the class that predominate over any questions affecting only individual class members. These common questions include whether Exhibit A - I violate the FDCPA.
- c. The claims of Plaintiff are typical of the class members' claims. All are based on the same facts and legal theories. The only individual issue is the identification of the consumers who received the written communications, (i.e., the class members), which is a matter capable of ministerial determination from the Defendants' records.
- d. Plaintiff will fairly and adequately represent the class members' interests. All claims are based on the same facts and legal theories and Plaintiff's interests are consistent with the interests of the class.
- e. Plaintiff has retained counsel experienced in bringing class actions and collection abuse claims.

61. A class action is superior for the fair and efficient adjudication of the class members' claims.

62. Congress specifically envisions class actions as a principal means of enforcing the FDCPA. See 15 U.S.C. § 1692k.

63. The class members are generally unsophisticated individuals unaware of the protections afforded them by the FDCPA, which rights will not be vindicated in the absence of a class action.

64. Prosecution of separate actions by individual members of the classes would create the risk of inconsistent or varying adjudications resulting in the establishment of inconsistent or varying

standards for the parties and would not be in the interest of judicial economy.

65. If the facts are discovered to be appropriate, Defendant will seek to certify a class under Rule 23(b)(3) of the Federal Rules of Civil Procedure.

66. This Count is brought by Plaintiff, individually, and on behalf of a class consisting of all persons who, according to Defendant's records:

- a. have mailing addresses within New York State; and
- b. within one year before the filing of this action; and
- c. were sent a written communication seeking to collect a Perkins loan:
  - (1) That was in a form materially identical or substantially similar to the letter sent to Plaintiff, attached as Exhibit A - I; or
  - (2) That represented a "principal balance" or "prior principle balance" that rolled in a hidden collection fee; or
  - (3) That represented an interest rate was any amount greater than 5 percent;
  - (4) That included a collection costs that was than greater either i) the "actual costs incurred" with regarding to the individual borrower's loan, or 2) the "average costs incurred" for similar actions taken to collect loans in similar stages of delinquency; or
  - (5) That represented a lawsuit had been filed when a lawsuit had not been filed; or
  - (6) That represented that default judgment would be entered when no lawsuit had been filed;

d. and the written communications was not returned by the postal service as undelivered.

67. Written communications, such as those sent by Defendant, are to be evaluated by the objective standard of the hypothetical “least sophisticated consumer.”

**COUNT # 1: Violations of the federal Fair Debt Collection Practices Act.**

68. Plaintiff repeats and realleges each and every allegation set forth above as if reasserted and realleged herein.

69. The purpose of the FDCPA is “to eliminate abusive debt collection practices by debt collectors, to insure that those debt collectors who refrain from using abusive debt collection practices are not competitively disadvantaged, and to promote consistent State action to protect consumers against debt collection abuses.” 15 U.S.C. § 1692(e). See also Hamilton v. United Healthcare of La., Inc., 310 F.3d 385, 392 (5th Cir.2002) (“Congress, through the FDCPA, has legislatively expressed a strong public policy disfavoring dishonest, abusive, and unfair consumer debt collection practices, and clearly intended the FDCPA to have a broad remedial scope”). Congress designed the FDCPA to be enforced primarily through private parties – such as plaintiff – acting as “private attorneys general.” See S. Rep. No. 382, 95th Con., 1st Sess. 5, (“The committee views this legislation as primarily self-enforcing; consumers who have been subject to debt collection abuses will be enforcing compliance”).

70. Plaintiff is a “consumer” as defined by 15 U.S.C. § 1692a(3) because she was alleged to owe a debt.

71. The obligation alleged by defendants to be owed by plaintiff is a “debt” as defined by 15 U.S.C. § 1692a(5) because the student loan debt was incurred primarily for family, personal or

household purposes.

72. Defendants are each a “debt collector” as defined in 15 U.S.C. § 1692a(6). The LLP, largely under the signature of Toback, has filed hundreds of collections lawsuits seeking to collect Perkins loans and tuition for Columbia. The LLP sends out hundreds if not thousands of collection letters for these debts, many under the name of Campbell and many ghost written by the John Does whose initials appear on the letter. The LLP, Campbell, and the John Doe defendants regularly make calls to and receive calls from consumers in an attempt to collect a debt. The partners made the debt collection attempts directly and indirectly through the LLP. On information and belief, the partners made the decisions to take the actions that form the basis of this complaint. On information and belief, the partners develop the debt collection operations and policies of the LLP, and exercise control over the operation and management of the collection activities of the LLP. On information and belief the partners exercised supervision and control of Campbell and John Does 1 – 10, and are thus liable for their FDCPA violations.

73. The actions of Defendants enumerated in the above statement of facts constitute an attempt to collect a debt or were taken in connection with an attempt to collect a debt within the meaning of the FDCPA.

74. Defendant violated the following sections of the FDCPA: 15 U.S.C. 1692b, 1692c, 1692d, 1692e, and 1692f. By way of example and not limitation defendant violated the FDCPA by taking the following actions in an attempt to collect a debt or in connection with an attempt to collect a debt: engaging in conduct the natural consequence of which is to harass, oppress or abuse any person; using false, deceptive or misleading representations or means; misrepresenting the character, amount or legal status of the debt; misrepresenting the services rendered or

compensation which may be lawfully received; threatening to take and actually taking an action prohibited by law, or which is not intended to be taken; the use or distribution of any communication which simulates or is falsely represented to be a document authorized, issued or approved by any court, official or agency, or which creates a false impression as to its source, authorization or approval; using false, deceptive or misleading representations or means; using a unfair or unconscionable means; the failure to disclose in any communication that the communication is from a debt collector; the false representation that documents are legal process; using unfair or unconscionable means; collecting or seeking to collect any amount (including any interest, fee, charge, or expense incidental to the principal obligation) unless such amount is expressly authorized by the agreement creating the debt or permitted by law; and communicating with a consumer when the debt collector knows or should know the consumer is represented by counsel.

75. Defendant's actions have damaged plaintiff and those similarly situated as plaintiff.

**D. JURY DEMAND.**

76. Plaintiff demands a trial by jury.

**E. PRAYER**

77. For these reasons, Plaintiff asks for judgment against Defendant for the following:

- i. The above referenced relief requested;
- ii. Statutory damages pursuant to 15 U.S.C. § 1692k;
- iii. Actual, economic, and statutory damages within the jurisdictional limits of the court;

- iv. Attorney fees and costs;
- v. A declaration that defendants violated the FDCPA as alleged in the complaint;
- vi. Prejudgment and post-judgment interest as allowed by law;
- vii. General relief;
- viii. All other relief, in law and in equity, both special and general, to which Plaintiff may be justly entitled.

Dated: Brooklyn, New York  
March 21, 2011

Respectfully submitted,

/s/



Ahmad Keshavarz  
ATTORNEY FOR PLAINTIFF  
The Law Office of Ahmad Keshavarz  
16 Court St., 26<sup>th</sup> Floor  
Brooklyn, NY 11241-1026  
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New York, NY 10005  
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E-mail: brian@bromberglawoffice.com



**EXHIBIT A:**

**The March 23, 2010 collections letter and enclosed documents  
simulating court papers.**

**TOBACK, BERNSTEIN & REISS LLP**

15 WEST 44TH STREET  
TWELFTH FLOOR  
NEW YORK, NEW YORK 10036

(212) 869-2300  
FACSIMILE: (212) 869-2303

ARTHUR M. TOBACK  
BRIAN K. BERNSTEIN\*  
LEONARD S. REISS  
CONNIE L. MILLIGANT†

\*ALSO ADMITTED IN NJ  
†ALSO ADMITTED IN IL

MARVIN J. HYMAN  
OF COUNSEL

NEW JERSEY OFFICE  
2050 CENTER AVENUE  
SUITE 630, P.O. BOX 1160  
FORT LEE, NEW JERSEY 07024  
(201) 461-1135

March 23, 2010

rec'd 3/27/10 SRF  
LMF

Ms. Lelani M. Torres  
324 Livingston Street, Apt. 1  
Brooklyn, NY 11217-1035

Re: Columbia University/Lelani M. Torres

Dear Ms. Torres:

You have been making token monthly payments of **\$150.00**. In accordance with the Stipulation you executed dated March 5, 2008 (copy enclosed) renegotiations for increased monthly payments were to be made on or before February 10, 2010.

The principal balance due and owing to date is **\$12,359.02** plus accrued interest of **\$799.26**, a total of **\$13,158.28**. Interest is accruing at the rate of 9% annually, or **\$92.69** monthly.

**AT THIS TIME, WE MUST INSIST THAT ARRANGEMENTS BE MADE FOR A SIGNIFICANT INCREASE IN YOUR MONTHLY REPAYMENT SCHEDULE.**

Accordingly, we suggest that the minimum monthly payment be **\$350.00**.

Please contact the undersigned within ten (10) days to arrange an increase in your monthly payment schedule to avoid this office proceeding in accordance with the stipulation you executed.

Please give this matter your immediate attention.

This notice is an attempt to collect a debt. Any information obtained will be used for that purpose.

Very truly yours,

Lorraine Campbell  
Paralegal

LC:mr  
[REDACTED]

CIVIL COURT OF THE CITY OF NEW YORK  
COUNTY OF NEW YORK

-----X  
THE TRUSTEES OF COLUMBIA UNIVERSITY  
IN THE CITY OF NEW YORK,

Index No.

Plaintiff,

- against -

**STIPULATION**

LEILANI M. TORRES

Defendant.

-----X  
**ACCOUNT NUMBER: NDSL-36301-123-38-9076**  


IT IS HEREBY STIPULATED AND AGREED, by and between the defendant herein and the attorney for the plaintiff as follows:

1. Defendant appears in this action and acknowledges due and proper service of the summons and complaint herein. The summons and complaint may, at the plaintiff's option, be filed **NUNC PRO TUNC** in the event of defendant's default in any provision hereof.
2. Defendant shall pay the plaintiff the sum of **\$14,683.72** being the sum due herein plus interest at the rate of (9%) nine percent per annum as follows:

**\$150.00 DUE ON OR BEFORE MARCH 15, 2008; AND A LIKE SUM OF \$150.00 ON THE FIRST DAY OF EACH & EVERY SUCCEEDING MONTH THROUGH AND INCLUDING FEBRUARY 1, 2009; RENEGOTIATIONS FOR INCREASED MONTHLY PAYMENTS ON OR BEFORE FEBRUARY 10, 2009; SUCH RENEGOTIATIONS SHALL BE IN ACCORDANCE WITH COLUMBIA UNIVERSITY'S STANDARDS REGARDING HARDSHIP ARRANGEMENTS; FAILURE TO RENEGOTIATE, IN GOOD FAITH, WILL RESULT IN DEFAULT HEREUNDER, EXCEPT THAT DEFAULT SHALL NOT OCCUR SOLELY DUE TO DEFENDANT'S REFUSAL TO AGREE TO A HIGHER MONTHLY PAYMENT AMOUNT; AND IN ANY EVENT MINIMUM PAYMENT OF \$150.00 MONTHLY SHALL CONTINUE FOR AN ADDITIONAL (12) TWELVE MONTHS.**

Page 2.


**THE TRUSTEES OF COLUMBIA UNIVERSITY IN THE CITY OF NEW YORK  
VS. LEILANI M. TORRES**


3. All payments are first applied to accrued interest, monthly interest charge and last to principal balance. All payments shall be mailed or delivered to TOBACK, BERNSTEIN & REISS, LLP, 15 West 44<sup>th</sup> Street – 12<sup>th</sup> Floor, New York, New York 10110-0095. Payments shall be made payable to TOBACK, BERNSTEIN & REISS LLP., as attorney for Columbia University.

4. In the event any of the aforesaid payments are not made in accordance with the foregoing, plaintiff may, if said default is not cured within ten days after service by regular mail of a notice to cure to defendant enter judgment by default without further notice or application to the court, for the amount demanded in the complaint, with interest, costs and disbursements after crediting defendant with any sums actually paid pursuant hereto.

5. Upon payment in full a Stipulation of Discontinuance with prejudice will be filed with the Court.

Dated: New York, New York  
March 5, 2008

  
LEILANI M. TORRES  
DEFENDANT

  
TOBACK, BERNSTEIN & REISS, LLP  
BY: ARTHUR M. TOBACK  
ATTORNEYS FOR PLAINTIFF

**EXHIBIT B:**

**The April 1, 2010 collections letter.**

TOBACK, BERNSTEIN & REISS LLP

15 WEST 44TH STREET

TWELFTH FLOOR

NEW YORK, NEW YORK 10036

(212) 869-2300

FACSIMILE: (212) 869-2303

ARTHUR M. TOBACK  
BRIAN K. BERNSTEIN\*  
LEONARD S. REISS

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NEW JERSEY OFFICE

2050 CENTER AVENUE  
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FORT LEE, NEW JERSEY 07024

(201) 461-1135

04/01/2010

Leilani M. Torres  
324 Livingston Street Apt.1  
Brooklyn, New York 11217-1035

03/02/2010	Prior Principal Balance	12,359.02
03/02/2010	Accrued Interest	949.26
03/05/2010	Payment Made	-150.00
04/01/2010	Payment Due, per sched.	150.00
04/01/2010	Interest Charge @ 9.00%	92.69
	New Principal Balance	12,359.02
04/01/2010	Payment Due	150.00

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PLEASE RETURN THIS PORTION WITH PAYMENT IN THE ENCLOSED ENVELOPE AND  
INCLUDE ACCOUNT# ON YOUR CHECK-MADE PAYABLE TO TOBACK, BERNSTEIN & REISS, LLP

PAYMENT DUE : \$ 150.00  
AMOUNT ENCLOSED : \$

  
Leilani M. Torres

**EXHIBIT C:**

**The May 19, 2010 collections letter.**

TOBACK, BERNSTEIN & REISS LLP

15 WEST 44TH STREET

TWELFTH FLOOR

NEW YORK, NEW YORK 10036

(212) 869-2300

FACSIMILE: (212) 869-2303

NEW JERSEY OFFICE

2050 CENTER AVENUE

SUITE 830, P.O. BOX 1160  
FORT LEE, NEW JERSEY 07024

(201) 461-1135

ARTHUR M. TOBACK  
ERIAN K. BERNSTEIN\*  
EDONARD S. REISS  
DONNIE L. MILLIGAN†

ALSO ADMITTED IN NJ  
ALSO ADMITTED IN IL

ARVIN J. HYMAN  
OF COUNSEL

DATE: 05/19/2010

12016 5/23/10

Ms. Leilani M. Torres  
324 Livingston Street Apt.1  
Brooklyn, New York 11217-1035

Re: COLUMBIA UNIVERSITY - Leilani M. Torres  
Amount Due: \$ 150.00

Dear Ms. Torres :

Please be advised that on 03/05/2008 you entered into a stipulation providing for monthly payments of \$ 150.00 . Your account is now \$ 150.00 in arrears.

If there is an exceptional reason why your account is in arrears please let us know. Otherwise, if we fail to receive your check in the sum of \$ 150.00 within ten days, judgment will be entered. In that event you will liable for additional interest, costs and disbursements. The entry of judgment will be of public record and available to credit reporting agencies

PLEASE BE ADVISED YOUR CHECK SHOULD BE MADE PAYABLE TO TOBACK, BERNSTEIN & REISS LLP.

This notice is an attempt to collect a debt. Any information obtained will be used for that purpose.

Very truly yours,

Lorraine Campbell  
Legal Assistant

NOTICE OF DEFAULT



**EXHIBIT D:**

**The May 20, 2010 collections letter.**

TOBACK, BERNSTEIN & REISS LLP

15 WEST 44TH STREET

TWELFTH FLOOR

NEW YORK, NEW YORK 10036

(212) 869-2300

FACSIMILE: (212) 869-2303

NEW JERSEY OFFICE

2050 CENTER AVENUE

SUITE 630, P.O. BOX 1160

FORT LEE, NEW JERSEY 07024

(201) 461-1135

ARTHUR M. TOBACK  
NATHAN K. BERNSTEIN\*  
DONARD S. REISS  
JOHNIE L. MILLIGAN†

LSO ADMITTED IN NJ  
LSO ADMITTED IN IL

ARVIN J. HYMAN  
OF COUNSEL

May 20, 2010

REC'D 5/23/10

Ms. Leilani M. Torres  
324 Livingston Street Apt.1  
Brooklyn, New York 11217-1035

Re: Columbia University [REDACTED]  
Amount Due: \$ 150.00

Dear Ms. Torres :

Please be advised that on 03/05/2008 you entered into a stipulation providing for monthly payments of \$ 150.00 . Your account is now \$ 150.00 in arrears.

If there is an exceptional reason why your account is in arrears please let us know. Otherwise, if we fail to receive your check in the sum of \$ 150.00 within ten days, we will be forced to pursue other efforts to resolve this debt. We regret that this may be necessary, but we must protect our client's interest.

This notice is an attempt to collect a debt. Any information obtained will be used for that purpose.

Very truly yours,

Loraine Campbell  
Paralegal

LC/b

NOTICE OF DEFAULT

**EXHIBIT E:**

**The July 30, 2010 letter collection letter**

TOBACK, BERNSTEIN & REISS LLP

15 WEST 44TH STREET

TWELFTH FLOOR

NEW YORK, NEW YORK 10036

(212) 869-2300

FACSIMILE: (212) 869-2303

ARTHUR M. TOBACK  
BRIAN K. BERNSTEIN\*  
LEONARD S. REISS  
CONNIE L. MILLIGAN†  
\*ALSO ADMITTED IN NJ  
†ALSO ADMITTED IN IL

MARVIN J. HYMAN  
OF COUNSEL

NEW JERSEY OFFICE  
2050 CENTER AVENUE  
SUITE 630, P.O. BOX 1160  
FORT LEE, NEW JERSEY 07024  
(201) 461-1135

July 30, 2010

Ms. Lelani M. Torres  
324 Livingston Street, Apt. 1  
Brooklyn, NY 11217-1035

Re: Columbia University/Lelani M. Torres

Dear Ms. Torres:

Perhaps there is some misunderstanding as to how your account is to be paid; payments of \$150.00 each, are due on the 1<sup>st</sup> day of each and every succeeding month.

Your account is in arrears \$450.00 covering payments of \$150.00 due on May 1, 2010 through and including July 1, 2010. Please bear in mind that installment payments are accepted strictly as a matter of courtesy and forbearance.

If we do not receive your good check for \$600.00 (includes payment for August 1, 2010) on or before August 5, 2010 **Suit will be instituted.**

This office is attempting to collect a debt and any information obtained will be used for that purpose.

Very truly yours,

Loraine Campbell  
Legal Assistant

LC:mr  
[REDACTED]  
[REDACTED]

**EXHIBIT F:**

**The January 10, 2011 collection letter with accounting**

**TOBACK, BERNSTEIN & REISS LLP**

15 WEST 44TH STREET

TWELFTH FLOOR

NEW YORK, NEW YORK 10036

(212) 869-2300

FACSIMILE: (212) 869-2303

ARTHUR M. TOBACK  
BRIAN K. BERNSTEIN\*  
LEONARD S. REISS

\*ALSO ADMITTED IN NJ

MARVIN J. HYMAN  
OF COUNSEL

NEW JERSEY OFFICE

2050 CENTER AVENUE  
SUITE 630, P.O. BOX 1180  
FORT LEE, NEW JERSEY 07024

January 10, 2011

Ahmad Keshavarz  
16 Court Street, 26<sup>th</sup> floor  
Brooklyn, NY 11241

**Re: Columbia University/Lelani M. Torres**

Dear Mr. Keshavarz:

In accordance with your request, enclosed is a complete breakdown of Ms. Torres' Perkins Loan. Also enclosed are copies of the Promissory Notes executed by her.

After you have had a chance to review the documents, please contact the undersigned to arrange a repayment plan.

This notice is an attempt to collect a debt. Any information obtained will be used for that purpose.

Very truly yours,

  
Loraine Campbell  
Legal Assistant

LC:mr  


**STATEMENT OF ACCOUNT**

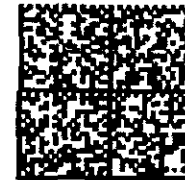
**LELANI M. TORRES**

**NDSL/FEDERAL PERKINS LOAN**



<u>Loan Awarded</u>	<u>Amount</u>	
Loan Awarded \$6,200.00	\$6,200.00	
Total Awarded	<u>\$6,200.00</u>	
Total Principal Due	\$1,250.00	
Principal Paid	<u>353.74</u>	
Principal Due	\$5,846.26	\$5,846.26
Total Interest accrued @ 5%	\$ 3,410.00	
From 1/2/00-1/1/11	<u>\$ 3,047.51</u>	
Interest Paid	\$ 362.49	<u>\$ 362.49</u>
Interest Due		
Late Charges	\$ 0	
Late Charges Paid	<u>\$ 0</u>	
Late Charges Due	\$ 0	\$6,208.75
Total Due		
Collection Cost @40%	\$2,843.50	
Collection Cost paid	<u>\$1,123.75</u>	
Collection Costs Due	\$1,359.75	<u>\$1,359.75</u>
<b>Total Due</b>		<b>\$7,568.50</b>

TOBACK, BERNSTEIN & REISS LLP  
15 WEST 44TH STREET  
NEW YORK, NEW YORK 10036



045J83208135  
neopost  
\$0.440  
01/19/2011  
Mailed From 10036  
US POSTAGE

Ahmad Keshavarz, Esq.  
16 Court Street 26th Floor  
Brooklyn, New York 11241



045J83208135  
neopost  
\$0.170  
01/19/2011  
Mailed From 10036  
US POSTAGE

11241\$0102 C030





**EXHIBIT G:**

**The January 1, 2011 monthly billing statement demanding payment.**

TOBACK, BERNSTEIN & REISS LLP

15 WEST 44TH STREET

TWELFTH FLOOR

NEW YORK, NEW YORK 10036

(212) 869-2300

FACSIMILE: (212) 869-2303

ARTHUR M. TOBACK  
BRIAN K. BERNSTEIN\*  
LEONARD S. REISS

\*ALSO ADMITTED IN NJ

MARVIN J. HYMAN  
OF COUNSEL

NEW JERSEY OFFICE

2050 CENTER AVENUE  
SUITE 630, P.O. BOX 1160  
FORT LEE, NEW JERSEY 07024

01/01/2011

Leilani M. Torres  
324 Livingston Street Apt.1  
Brooklyn, New York 11217-1035

12/02/2010	Prior Principal Balance	12,359.02
12/02/2010	Accrued Interest	1,551.16
01/01/2011	Payment Due, per sched.	150.00
01/01/2011	Interest Charge @ 9.00%	92.69
	New Principal Balance	12,359.02
01/01/2011	Payment Due	1,500.00

=====

PLEASE RETURN THIS PORTION WITH PAYMENT IN THE ENCLOSED ENVELOPE AND  
INCLUDE ACCOUNT# ON YOUR CHECK-MADE PAYABLE TO TOBACK, BERNSTEIN & REISS, LLP

PAYMENT DUE : \$1,500.00  
AMOUNT ENCLOSED : \$

  
Leilani M. Torres

**EXHIBIT H:**

**The February 1, 2011 the monthly billing statement demanding  
payment.**

TOBACK, BERNSTEIN & REISS LLP

15 WEST 44TH STREET

TWELFTH FLOOR

NEW YORK, NEW YORK 10036

(212) 869-2300

FACSIMILE: (212) 869-2303

ARTHUR M. TOBACK  
BRIAN K. BERNSTEIN\*  
LEONARD S. REISS

\*ALSO ADMITTED IN NJ

MARVIN J. HYMAN  
OF COUNSEL

NEW JERSEY OFFICE

2050 CENTER AVENUE  
SUITE 630, P.O. BOX 1160  
FORT LEE, NEW JERSEY 07024

02/01/2011

Leilani M. Torres  
324 Livingston Street Apt.1  
Brooklyn, New York 11217-1035

01/02/2011	Prior Principal Balance	7,206.01
01/02/2011	Accrued Interest	362.49
02/01/2011	Payment Due, per sched.	150.00
02/01/2011	Interest Charge @ 5.00%	30.03
	New Principal Balance	7,206.01
02/01/2011	Payment Due	1,350.00

=====

PLEASE RETURN THIS PORTION WITH PAYMENT IN THE ENCLOSED ENVELOPE AND  
INCLUDE ACCOUNT# ON YOUR CHECK-MADE PAYABLE TO TOBACK, BERNSTEIN & REISS, LLP

PAYMENT DUE : \$1,350.00  
AMOUNT ENCLOSED : \$

  
Leilani M. Torres

**TOBACK, BERNSTEIN & REISS LLP**

15 WEST 44TH STREET

TWELFTH FLOOR

NEW YORK, NEW YORK 10036

(212) 869-2300

FACSIMILE: (212) 869-2303

ARTHUR M. TOBACK  
BRIAN K. BERNSTEIN\*  
LEONARD S. REISS

\*ALSO ADMITTED IN NJ

MARVIN J. HYMAN  
OF COUNSEL

NEW JERSEY OFFICE

3080 CENTER AVENUE  
SUITE 630 P.O. BOX 1160  
FORT LEE, NEW JERSEY 07024

January 25, 2011

**BY FAX (877) 496-7809**

Ahmad Keshavarz, Esq.  
16 Court Street, 26<sup>th</sup> floor  
Brooklyn, NY 11241

**Re: Columbia University/Lelani M. Torres**

Dear Mr. Keshavarz:

Reference is made to your letter dated January 21, 2011. The rules and regulation of the Perkins Loan program permit the collection charges of 40% of the principal, interest and late charges. Enclosed are copies of 34 CFR sections 674.47.

Federally funded student loans may be compromised by the debtor paying a lump sum payment of 90% of the total amount due. The lump sum payment to settle this account is \$6,811.65. (90% of \$7,568.50)

After you have had a chance to review the documents, please contact the undersigned to arrange a repayment plan.

This notice is an attempt to collect a debt. Any information obtained will be used for that purpose.

Very truly yours,

Loraine Campbell  
Legal Assistant

LC:mr

Encls.

S:\DOCS\LC-Columbia\Attorney Letters\Keshavarz, Ahmad.doc

**Merkins Billing, Collection, and Default**

**Reasonable Collection Costs**

34 CFR 674.45(a)(3)

For loans referred to a collection agency on or after July 1, 2008, collection costs charged the borrower may not exceed:

- first collection effort—30% of the principal, interest, and late charges collected;
- second and subsequent collection efforts—40% of the principal, interest, and late charges collected;
- for collection efforts resulting from litigation, 40% of principal, interest, and late charges collected, plus court costs.

**Charging costs to the fund**

34 CFR 674.47

**Collection costs for loans made from 1981 through 1986**

For loans made from 1981 through 1986, many promissory notes contain a limitation on the amount of costs that can be recovered from the borrower (25% of the outstanding principal and interest due on the loan). As this provision has not been applicable since the beginning of the 1987-1988 award year, if these borrowers ask for new advances, the Department strongly encourages schools to issue new promissory notes without this provision and to require the provisions of the new note to apply to repayment of previous advances. The borrower will then be liable for all collection costs on all of his or her outstanding loans borrowed under this program. However, the advances made prior to the signing of the new note do not qualify for new deferment and cancellation benefits.

§ 674.44

## § 674.44 Address searches.

(a) If mail, other than unclaimed mail, sent to a borrower is returned undelivered, an institution shall take steps to locate the borrower. These steps must include—

(1) Reviews of records in all appropriate institutional offices;

(2) Reviews of telephone directories or inquiries of information operators in the locale of the borrower's last known address; and

(3) If, after following the procedures in paragraph (a) of this section, an institution is still unable to locate a borrower, the institution may use the Internal Revenue Service skip-tracing service.

(b) If an institution is unable to locate a borrower by the means described in paragraph (a) of this section, it shall—

(1) Use its own personnel to attempt to locate the borrower, employing and documenting efforts comparable to commonly accepted commercial skip-tracing practices; or

(2) Refer the account to a firm that provides commercial skip-tracing services.

(c) If the institution acquires the borrower's address or telephone number through the efforts described in this section, it shall use that new information to continue its efforts to collect on that borrower's account in accordance with the requirements of this subpart.

(d) If the institution is unable to locate the borrower after following the procedures in paragraphs (a) and (b) of this section, the institution shall make reasonable attempts to locate the borrower at least twice a year until—

(1) The loan is recovered through litigation;

(2) The account is assigned to the United States; or

(3) The account is written off under § 674.47(g).

(Authority: 20 U.S.C. 424, 1087cc)

[52 FR 45565, Nov. 30, 1987, as amended at 59 FR 61412, Nov. 30, 1994]

## § 674.45 Collection procedures.

(a) The term "collection procedures," as used in this subpart, includes that series of more intensive efforts, includ-

34 CFR Ch. VI (7-1-98 Edition)

ing litigation as described in § 674.45, to recover amounts owed from defaulted borrowers who do not respond satisfactorily to the demands routinely made as part of the institution's billing procedures. If a borrower does not satisfactorily respond to the final demand letter or the following telephone contact made in accordance with § 674.45, the institution shall—

(1) Report the defaulted account to any one national credit bureau; and

(2)(i) Use its own personnel to collect the amount due; or

(ii) Engage a collection firm to collect the account.

(b) An institution shall report to the same national credit bureau to which it originally reported the default, according to the reporting procedures of the national credit bureau, any changes in account status and shall respond within one month of its receipt to any inquiry from any credit bureau regarding the information reported on the loan amount.

(c)(1) If the institution, or the firm it engages, pursues collection activity for up to 12 months and does not succeed in converting the account to regular repayment status, or the borrower does not qualify for deferment, postponement, or cancellation on the loan, the institution shall—

(i) Litigate in accordance with the procedures in § 674.46;

(ii) Make a second effort to collect the account as follows:

(A) If the institution first attempts to collect the account using its own personnel, it shall refer the account to a collection firm.

(B) If the institution first attempts to collect the account by using a collection firm, it shall either attempt to collect the account using institutional personnel, or place the account with a different collection firm; or

(iii) Submit the account for assignment to the Secretary in accordance with the procedures set forth in § 674.47.

(2) If the collection firm retained by the institution does not succeed in placing an account into a repayment status described in paragraph (c)(1) of this section after 12 months of collection activity, the institution shall require the collection firm to return the account to the institution.

Of Postsecondary Educ., Ed

If the institution is unable to recover the loan in repayment status described in paragraph (c)(1) of this section following the procedures in paragraphs (a), (b), and (c) of this section, the institution shall continue its annual attempts to collect on the borrower until—

(1) The loan is recovered through litigation;

(2) The account is assigned to the United States; or

(3) The account is written off under § 674.47(g).

(d)(1) Subject to § 674.47(d), the institution shall assess against the borrower all reasonable costs incurred by the institution with regard to a collection.

(2) The institution shall determine the amount of collection costs that shall be charged to the borrower for the costs required under this section in §§ 674.44, 674.46, 674.48, and 674.49, in either—

(i) Actual costs incurred for these actions with regard to the individual borrower's loan; or

(ii) Average costs incurred for similar actions taken to collect loans at similar stages of delinquency.

(3) The Fund must be reimbursed for collection costs initially charged to the Fund and subsequently paid by the borrower.

(4)(i) An institution shall ensure that funds collected from the borrower

(ii) Deposited in interest-bearing bank accounts that are—

(A) Insured by an agency of the Federal Government; or

(B) Secured by collateral of reasonably equivalent value; or

(C) Invested in low-risk income-producing securities, such as obligations of or guaranteed by the United States.

(5) An institution shall exercise the same level of care required of a fiduciary with regard to these deposits and investments.

(6) *Presumption of State law.* The provisions of this section preempt any State law, including State statutes, regulations, or rules, that would conflict with the requirements of the requirement

## 34 CFR Ch. VI (7-1-98 Edition)

## Off. of Postsecondary Educ., Education

§ 674.46

ing litigation as described in § 674.45, to recover amounts owed from defaulted borrowers who do not respond satisfactorily to the demands routinely made as part of the institution's billing procedures. If a borrower does not satisfactorily respond to the final demand letter or the following telephone contact made in accordance with § 674.43(2), the institution shall—

(1) Report the defaulted account to any one national credit bureau; and  
(2)(i) Use its own personnel to collect the amount due; or

(ii) Engage a collection firm to collect the account.

(b) An institution shall report to the same national credit bureau to which it originally reported the default, according to the reporting procedures of the national credit bureau, any changes in account status and shall respond within one month of its receipt to any inquiry from any credit bureau regarding the information reported on the loan amount.

(c)(1) If the institution, or the firm it engages, pursues collection activity for up to 12 months and does not succeed in converting the account to regular repayment status, or the borrower does not qualify for deferment, postpayment, or cancellation on the loan, the institution shall—

(i) Litigate in accordance with the procedures in § 674.45;

(ii) Make a second effort to collect the account as follows:

(A) If the institution first attempted to collect the account using its own personnel, it shall refer the account to a collection firm.

(B) If the institution first attempted to collect the account by using a collection firm, it shall either attempt to collect the account using institutional personnel, or place the account with a different collection firm; or

(iii) Submit the account for assignment to the Secretary in accordance with the procedures set forth in § 674.60;  
(2) If the collection firm retained by the institution does not succeed in placing an account into a repayment status described in paragraph (c)(1) of this section after 12 months of collection activity, the institution shall refer the collection firm to return the amount to the institution.

(d) If the institution is unable to place the loan in repayment as described in paragraph (c)(1) of this section after following the procedures in paragraphs (a), (b), and (c) of this section, the institution shall continue to make annual attempts to collect from the borrower until—

(1) The loan is recovered through litigation;

(2) The account is assigned to the United States; or

(3) The account is written off under § 674.47(g).

(e)(1) Subject to § 674.47(d), the institution shall assess against the borrower all reasonable costs incurred by the institution with regard to a loan obligation.

(2) The institution shall determine the amount of collection costs that shall be charged to the borrower for actions required under this section, and § 674.44, 674.45, 674.48, and 674.49, based on either—

(i) Actual costs incurred for these actions with regard to the individual borrower's loan; or

(ii) Average costs incurred for similar actions taken to collect loans in similar stages of delinquency.

(3) The Fund must be reimbursed for collection costs initially charged to the Fund and subsequently paid by the borrower.

(f)(1) An institution shall ensure that any funds collected from the borrower are—

(i) Deposited in interest-bearing bank accounts that are—

(A) Insured by an agency of the Federal Government; or

(B) Secured by collateral of reasonably equivalent value; or

(ii) Invested in low-risk income-producing securities, such as obligations issued or guaranteed by the United States.

(3) An institution shall exercise the level of care required of a fiduciary with regard to these deposits and investments.

(g) *Preemption of State law.* The provisions of this section preempt any State law, including State statutes, regulations, or rules, that would conflict with or hinder satisfaction of the require-

ments or frustrate the purposes of this section.

(Approved by the Office of Management and Budget under control number 1840-0581)

(Authority: 20 U.S.C. 424, 1087cc, 1091a)

[52 FR 45555, Nov. 30, 1987, as amended at 58 FR 49147, Dec. 8, 1993; 57 FR 32348, July 21, 1992; 59 FR 41412, Nov. 30, 1994; 62 FR 50848, Sept. 26, 1997]

## § 674.48 Litigation procedures.

(a)(1) If the collection efforts described in § 674.45 do not result in the repayment of a loan, the institution shall determine at least annually whether—

(i) The total amount owing on the borrower's account, including outstanding principal, accrued interest, collection costs and late charges on all of the borrower's Federal Perkins, National Direct and National Defense Student Loans held by that institution, is more than \$200;

(ii) The borrower can be located and served with process;

(iii)(A) The borrower has sufficient assets attachable under State law to satisfy a major portion of the outstanding debt; or

(B) The borrower has income from wages or salary which may be garnished under applicable State law sufficient to satisfy a major portion of the debt over a reasonable period of time;

(iv) The borrower does not have a defense that will bar judgment for the institution; and

(v) The expected cost of litigation, including attorney's fees, does not exceed the amount which can be recovered from the borrower.

(2) The institution shall sue the borrower if it determines that the conditions in paragraph (a)(1) of this section are met.

(3) The institution may sue a borrower in default, even if the conditions in paragraph (a)(1) of this section are not met.

(b) The institution shall assess against and attempt to recover from the borrower—

(1) All litigation costs, including attorney's fees, court costs and other related costs, to the extent permitted under applicable law; and



## § 674.47

## 34 CFR Ch. VI (7-1-98 Ed.)

## Postsecondary Educ., Educati

(2) All prior collection costs incurred and not yet paid by the borrower.

(c)(1) An institution shall ensure that any funds collected as a result of litigation procedures are—

(i) Deposited in interest-bearing bank accounts that are—

(A) Insured by an agency of the Federal Government; or

(B) Secured by collateral of reasonably equivalent value; or

(ii) Invested in low-risk income-producing securities, such as obligations issued or guaranteed by the United States.

(2) An institution shall exercise the level of care required of a fiduciary with regard to these deposits and investments.

(d) If the institution is unable to collect the full amount owing on the loan after following the procedures set forth in §§ 674.41 through 674.46, the institution may—

(1) Submit the account to the Secretary for assignment in accordance with the procedures in § 674.50; or

(2) With the Secretary's approval, refer the account to the Department for collection.

(Authority: 20 U.S.C. 424, 1087cc)

(52 FR 46555, Nov. 30, 1987, as amended at 59 FR 61412, 61416, Nov. 30, 1994)

## § 674.47 Costs chargeable to the Fund.

(a) *General: Billing costs.* (1) Except as provided in paragraph (c) of this section, the institution shall assess against the borrower, in accordance with § 674.43(b)(2) the cost of actions taken with regard to past-due payments on the loan.

(2) If the amount recovered from the borrower does not suffice to pay the amount of the past-due payments and the penalty or late charges, the institution may charge the Fund for only that unpaid portion of the cost of telephone calls to the borrower made pursuant to § 674.43 to demand payment of overdue amounts on the loan.

(b) *General: Collection costs.* (1) Except as provided in paragraph (d) of this section, the institution shall assess against the borrower, in accordance with §§ 674.45(e) and 674.46(b), the costs of actions taken on the loan obligation pursuant to §§ 674.44, 674.45, 674.46, 674.48 and 674.49.

(2) If the amount recovered from the borrower does not suffice to pay the amount on the past-due payments, charges, and these collection costs, the institution may charge and Fund for unpaid collection costs in accordance with paragraph (e) of this section.

(c) *Waiver: Late charges.* The institution may waive late charges assessed against a borrower who repays the amount of the past-due payments on the loan.

(d) *Waiver: collection costs.* Before instituting suit on a loan, the institution may waive collection costs as follows:

(1) The institution may waive a percentage of collection costs applicable to the amount then past-due on the loan equal to the percentage of the past-due balance that the borrower pays within 30 days after the date on which the borrower and the institution enter into a written repayment agreement on the loan.

(2) The institution may waive all collection costs in return for a lump-sum payment of the full amount of principal and interest outstanding on the loan.

(e) *Limitations on costs charged to the Fund.* The institution may charge the Fund the following collection costs waived under paragraph (d) of this section or not paid by the borrower:

(1) A reasonable amount for the cost of a successful address search required in § 674.44(b).

(2) Costs related to the use of the bureaus as provided in § 674.45(b)(1).

(3) For first collection efforts pursuant to § 674.45(a)(2), an amount that does not exceed the amount of principal, interest and late charges collected.

(4) For second collection efforts pursuant to § 674.45(c)(1)(i), an amount that does not exceed the amount of principal, interest and late charges collected.

(5) For collection costs resulting from litigation, including attorney fees, an amount that does not exceed the sum of—

(i) Court costs specified in 28 U.S.C. 1920;

(ii) Other costs incurred in bankruptcy proceedings in taking action required or authorized under § 674.49;

(iii) Costs of other actions in bankruptcy proceedings to the extent that costs, together with costs described in paragraph (e)(5)(ii) of this section, do not exceed 40 percent of the amount of judgment obtained in the action; and

(iv) 40 percent of the total amount recovered from the borrower in any other proceeding.

If a collection firm agrees to perform or obtain the performance of both collection and litigation services on the account, an amount for both functions does not exceed the sum of 40 percent of the amount of principal, interest, late charges collected on the account plus court costs specified in 28 U.S.C. 1920.

For audit purposes, an institution shall support the amount of collection costs charged to the Fund with appropriate documentation, including telephone bills and receipts from collection firms. The documentation must be maintained in the institution's files as provided in § 674.19.

(f) *Cessation of collection activity of defaulting accounts.* (1) An institution may cease collection activity on a defaulted account with a balance of less than \$25 including outstanding principal, accrued interest, collection costs, and late charges, if the borrower has been delinquent for this balance in accordance with section 674.43(a).

(2) An institution may cease collection activity on a defaulted account with a balance of less than \$200, including outstanding principal, accrued interest, collection costs, and late charges, if—

(i) The institution has carried out due diligence procedures described in part C of the part with regard to the account; and

(ii) For a period of at least 4 years, the borrower has not made a payment on the account, converted the account to regular repayment status, or applied for deferment, postponement, or cancellation on the account.

(g) *Write-offs of accounts of less than \$5.* Notwithstanding any other provision in this subpart, an institution may write off an account with a balance of less than \$5, including outstanding principal, accrued interest, collection costs, and late charges.

## 34 CFR Ch. VI (7-1-98 Edition)

## Off. of Postsecondary Educ., Education

## § 674.48

If the amount recovered from the borrower does not suffice to pay the amount on the past-due payments, late charges, and these collection costs, the institution may charge and Fund the additional collection costs in accordance with paragraph (e) of this section.

**Waiver: Late charges.** The institution may waive late charges assessed against a borrower who repays the full amount of the past-due payments on the loan.

**Waiver: collection costs.** Before a lawsuit on a loan, the institution may waive collection costs as follows:

The institution may waive the charge of collection costs applied to the amount then past-due on a loan equal to the percentage of the due balance that the borrower owes within 30 days after the date on which the borrower and the institution enter into a written repayment agreement on the loan.

The institution may waive all collection costs in return for a lump-sum payment of the full amount of principal and interest outstanding on the loan.

#### Limitations on costs charged to the borrower

The institution may charge the borrower the following collection costs under paragraph (d) of this section not paid by the borrower:

(1) A reasonable amount for the cost of a successful address search required by § 674.43(b).

(2) Costs related to the use of credit reporting services as provided in § 674.45(b)(1).

(3) For first collection efforts pursuant to § 674.45(a)(2), an amount that does not exceed 30 percent of the amount of principal, interest and late charges collected.

(4) For second collection efforts pursuant to § 674.45(c)(1)(i), an amount that does not exceed 40 percent of the amount of principal, interest and late charges collected.

(5) For collection costs resulting from litigation, including attorney's fees, an amount that does not exceed the amount of—

(i) Court costs specified in 28 U.S.C.

(ii) Other costs incurred in bankruptcy proceedings in taking actions authorized under § 674.48;

(iii) Costs of other actions in bankruptcy proceedings to the extent that those costs, together with costs described in paragraph (e)(5)(ii) of this section, do not exceed the total amount of interest and late charges on the loan; and

(iv) An amount of the total amount recovered from the borrower in any other proceedings.

(6) If a collection firm agrees to perform or obtain the performance of both collection and litigation services on a loan, an amount for both functions that does not exceed the sum of 40 percent of the amount of principal, interest and late charges collected on the loan, plus court costs specified in 28 U.S.C. 1920.

(7) **Records.** For audit purposes, an institution shall support the amount of collection costs charged to the Fund with appropriate documentation, including telephone bills and receipts from collection firms. The documentation must be maintained in the institution's files as provided in § 674.19.

(g) **Cessation of collection activity of defaulted accounts.** (1) An institution may cease collection activity on a defaulted account with a balance of less than \$36, including outstanding principal, accrued interest, collection costs, and late charges, if the borrower has been billed for this balance in accordance with section 674.43(a).

(2) An institution may cease collection activity on a defaulted account with a balance of less than \$200, including outstanding principal, accrued interest, collection costs, and late charges, if—

(i) The institution has carried out the due diligence procedures described in subpart C of the part with regard to this account; and

(ii) For a period of at least 4 years, the borrower has not made a payment on the account, converted the account to regular repayment status, or applied for a deferment, postponement, or cancellation on the account.

(h) **Write-offs of accounts of less than \$5.** (1) Notwithstanding any other provision in this subpart, an institution may write off an account with a balance of less than \$5, including outstanding principal, accrued interest, collection costs, and late charges.

(2) An institution that writes off an account under this paragraph may no longer include the amount of the account as an asset of the Fund.

(Approved by the Office of Management and Budget under control number 1940-0581)

(Authority: 20 U.S.C. 424, 1087cc)

[52 FR 45536, Nov. 30, 1987, as amended at 57 FR 32346, July 21, 1992; 57 FR 50706, Dec. 21, 1992; 59 FR 61412, Nov. 30, 1994; 60 FR 61816, Dec. 1, 1995]

#### § 674.48 Use of contractors to perform billing and collection or other program activities.

(a) The institution is responsible for ensuring compliance with the billing and collection procedures set forth in this subpart. The institution may use employees to perform these duties or may contract with other parties to perform them.

(b) An institution that contracts for performance of any duties under this subpart remains responsible for compliance with the requirements of this subpart in performing these duties, including decisions regarding cancellation, postponement, or deferment of repayment, extension of the repayment period, other billing and collection matters, and the safeguarding of all funds collected by its employees and contractors.

(c) If an institution uses a billing service to carry out billing procedures under § 674.43, the institution shall ensure that the service—

(1) Provides at least quarterly, a statement to the institution which shows—

(i) Its activities with regard to each borrower;

(ii) Any changes in the borrower's name, address, telephone number, and, if known, any changes to the borrower's Social Security number; and

(iii) Amounts collected from the borrower;

(2) Provides at least quarterly, a statement to the institution with a listing of its charges for skip-tracing activities and telephone calls;

(3) Does not deduct its fees from the amount it receives from borrowers;

(4)(i) Instructs the borrower to remit payment directly to the institution;